Rules for the Degree of Bachelor of Commerce  
(Degree code: 02011)

These rules should be read in conjunction with the general rules and the general information in Part 1 of the Calendar which is issued to registered students.

**NB**
- Reference to courses I, II and/or III includes the equivalent in modules. Course I in a subject is equivalent to two modules on first level, Course II is equivalent to two modules on second level and Course III is equivalent to five modules on third level.
- A student who has completed a BCompt, BBA, BAdmin or a BCom degree with specialisation in a specific direction may not repeat or register for a degree which has already been conferred. However, he/she may register for another degree, or in the case of a BCom degree register for another BCom specialisation degree provided that at least half of the number of study units were not passed for the previous degree, that none (see exception below) of the compulsory third-level modules were passed for the previous degree, and ten third-level modules, which includes one major subject must be passed at Unisa. This is also applicable in the case of degrees and diplomas obtained from any other recognised University, Technikon or Institute.

**Exception:** A student who completed a bachelor’s degree with specialisation in Business Management, may register for the BBA, BBanking or a BCom degree with specialisation in either one of Entrepreneurship, Financial Management, Human Resource Management, Management, Management Accounting, Marketing Management, Retail Management, Risk Management or Strategic Supply Management provided that at least half of the study units were not passed for the previous degree, and that not more than two of the compulsory modules on third-level which are offered by the Department of Business Management and Entrepreneurship is being repeated.
- GRADUATES wishing to register for the Honours BCom, BCompt or BAdmin degree in a subject in which they have not yet passed Course III, may normally qualify for admission to studies for the Honours degree by registering for and passing the prescribed modules on first, second and third level (where applicable) in the subject concerned for non-degree purposes (NDP). In particular cases, passes in modules in one or more other subjects may also be required. Any restrictions listed under a study unit also apply to registrations for NDP. See also the exception in General Rule G19 in Part 1 of the Calendar.
- Although examinations for modules may be arranged for both semesters, students must note that tuition in semester modules is not necessarily offered in both semesters. Modules which are offered in the first semester are indicated as (S1) after the respective module under the syllabus. Modules offered in the second semester are indicated as (S2). Students registering for semester modules MUST consult the Information Brochure in connection with semester registrations.

**C3n**  
Admission

To be registered as a candidate for the BCom degree a student must have satisfied the provisions of Rule G13 in Part 1 of the Calendar.

or

For specialisation in:
- Economics
- Financial Management
- Logistics
- Tourism Management
- Transport Economics

NSC achievement rating of at least 4 (50-59%) for language of tuition and NSC achievement rating of at least 3 (40-49%) for Mathematics or 6 (70-79%) for Mathematical Literacy

For specialisation in:
- Decision Sciences
- Quantitative Management
- Statistics

NSC achievement rating of at least 4 (50-59%) for language of tuition if home language or at least 5 (60-69%) for language of tuition if first additional language and NSC achievement rating of at least 4 (50-59%) for Mathematics or 7 (80-89%) for Mathematical Literacy

For specialisation in:
- Entrepreneurship
- Financial Accounting
- Human Resource Management
- Industrial and Organisational Psychology
- Internal Auditing
- Management
- Management Accounting
- Marketing Management
- Strategic Supply Management
- Taxation

NSC achievement rating of at least 4 (50-59%) for language of tuition.

**C4n**  
Duration of study and number of study units per year

(1) The BCom degree cannot be completed in under THREE YEARS.
ON FIRST REGISTRATION AND ON RE-ENROLMENT at this University the number of study units for which a student may register is determined by ‘Number of study units per year’ in Section D3 in Part 1 of the Calendar.

Refer to Section D3 ‘Number of study units per year’ in Part 1 of the Calendar for the number of study units a student may register for per year.

C5n

Subjects

- The curriculum for the BCom degree comprises 32 (except for Management Accounting and Internal Auditing. See Rule C6n) modules in subjects to be selected from Groups A and B below.
- A student may replace a lower level module with a higher level module provided that such module may be included in the curriculum, and that the prerequisites are met.
- For students who may complete the curriculum without Introduction to the Economic and Management Environment – refer to this subject chapter in Part 2 of the Calendar, the curriculum comprises 30 modules in subjects to be selected from Groups A and B below.

NB

The letter ‘M’ indicates that the subject may be selected as a major.

The codes for the various modules will be found under the relevant syllabus in Part 2 of the Calendar.

GROUP A: Subjects offered by the College of Economic and Management Sciences (M = major)

| M Accounting | M Industrial and Organisational Psychology |
| Accounting Data Processing | Introduction to the Economic and Management Environment |
| M Auditing | M Management Accounting |
| M Internal Auditing | M Public Administration (only for the general BCom degree) |
| M Business Management Economics History | M Quantitative Management Taxation |
| M Economics | M Statistics (offered by CSET) |
| M Financial Accounting | M Transport Economics |

GROUP B: Subjects offered by other Colleges

Any language (one or two modules on first level only)

Labour Law

Commercial Law

Business Ethics (PLS3701)

Information Systems

Statistics

C6n

Composition of the curriculum

With the exception of the BCom (with specialisation in Management Accounting) and (with specialisation in Internal Auditing) which comprise 34 modules, the general degree and all other specialisation degrees comprise 32 modules.

BCom (with specialisation in Industrial and Organisational Psychology)

(02011 – IOR)

(Old curriculum, phasing out)

NB

Please note that 2010 will be the last time that the University will accept first registrations for this qualification. From 2011 onwards this qualification will be replaced by the BCom in Industrial and Organisational Psychology.

Purpose: to provide human resource practitioners with the relevant industrial psychological knowledge and skills to operate successfully in the workplace.

FIRST LEVEL

This level comprises 12 modules, the following 10 of which are compulsory:

NB

INM1013 and INM1024 are compulsory for first registration. Refer to General Information under the subject ‘Introduction to the Economic and Management Environment’ in Part 2 of the Calendar for students exempted from these modules.
INM1013 : Introduction to the economic and management environment 1A (Introduction to the Economic and Management Environment 1013)
INM1024 : Introduction to the economic and management environment 1B (Introduction to the Economic and Management Environment 1024)
IOP101M : Psychological processes in work context (Industrial and Organisational Psychology 101)
IOP102N : Personality in work context (Industrial and Organisational Psychology 102)
MNB101D : Business management 101 (Business Management 101)
MNB102E : Business management 102 (Business Management 102)
ECS1016 : Economics 101 (Economics 1016)
ECS1028 : Economics 102 (Economics 1028)
FAC1502 : Accounting concepts, principles and procedures (Accounting 1502)
FAC1601 : Accounting reporting (Accounting 1601)
plus any 2 first-level modules in subjects listed in groups A and B under C5(n). QMI1500 or DSC1520 is recommended.

SECOND LEVEL
This level comprises 10 modules, the following 6 of which are compulsory:

IOP201Q : Industrial psychological research (Industrial and Organisational Psychology 201)
IOP202R : Organisational psychology (Industrial and Organisational Psychology 202)
IOP206V : Ergonomics (Industrial and Organisational Psychology 206)
IOP208X : Psychological adjustment in the work context (Industrial and Organisational Psychology 208)
MNG2016 : General management (Business Management 2016)
MND204T : Consumer behaviour (Business Management 204)
plus any 4 second-level modules in subjects listed in group A under C5(n). Modules LLW201 and LLW202 from Group B may also be selected. To specialise in personnel training and development, IOP207 is recommended.

THIRD LEVEL
This level comprises the following 10 compulsory modules:

MNG301A : Strategic management 3A (Business Management 301)
IOP301T : Industrial psychological testing and assessment (Industrial and Organisational Psychology 301)
IOP302U : Personnel psychology 3A (Industrial and Organisational Psychology 302)
IOP303V : Career psychology (Industrial and Organisational Psychology 303)
IOP304W : Labour conflict and negotiations (Industrial and Organisational Psychology 304)
IOP305X : Organisational development (Industrial and Organisational Psychology 305)
IOP306Y : Individual differences and work performances (Industrial and Organisational Psychology 306)
IOP3073 : Human capacity development (Industrial and Organisational Psychology 3073)
IOP3084 : Personnel psychology 3B (Industrial and Organisational Psychology 3084)
IOP3095 : Workgroup dynamics and diversity (Industrial and Organisational Psychology 3095)

TRANSITIONAL ARRANGEMENTS

- From 2011 onwards this qualification will be replaced with the BCom (Industrial and Organisational Psychology) degree.
- Students currently registered for the current qualification must complete it by the end of 2013.
- All FIRST LEVEL modules must be completed by 2011 (last registration opportunity for repeaters only first semester of 2011).
- All SECOND LEVEL modules must be completed by 2012 (last registration opportunity second semester of 2012).
- All THIRD LEVEL modules must be completed by 2013 (last registration opportunity second semester of 2013).
- If the qualification has not been completed by the stipulated date, students are obliged to migrate into the curriculum of the new degree.
- Students migrating to the new degree may be required to complete additional modules in terms of the new curriculum.

C10n Pass, pass with distinction and subminimum

(1) Pass
See Rule G22 in Part 1 of the Calendar.

(2) Pass with distinction
(i) Candidates shall pass a major subject with distinction if they obtain an average of at least 75% in the papers or a combination of papers and/or modules on third level of the subject concerned.
(ii) Candidates shall be awarded the degree with distinction if they:
  ■ pass all modules on third level with an average of 75% and
  ■ obtain at least 75% in each specialisation module on third level and
  ■ obtain at least 60% in all the remaining third-level modules.

(3) Subminimum
See Rule G23 in Part 1 of the Calendar.